



Family owned, 98-year-old, third generation leading industry company seeks a General Manager for our wholesale/distribution company. This position will oversee all operations and business development efforts.

Send Resume to TampaGM@DiMareFresh.com

Job Responsibilities Include But Are Not Limited To

- Provide leadership & direction to Operations/Logistics Manager, Procurement Manager, Office Manager
- Full P&L responsibilities with strong support from Corporate Office
- Responsible for motivation, evaluation, guidance and employee relations
- Responsible for scheduling programs (in conjunction with Corporate Office) for: equipment maintenance, facility maintenance, food safety programs
- Control storage, inventory and purchasing of essential warehouse supplies
- Be familiar with all fresh fruits and vegetables that the company distributes, including pack styles, processed items, availability, origin, pricing etc.
- Business Development: work in tandem with Corporate Sales team and Procurement Manager to target new business with independent retailers, foodservice and wholesale customers in the state of Florida
- Maintain and grow current accounts as the point of contact to those customers
- Stay current and up to date with the produce industry (new products, new regulations, anything that may affect the business)

Requirements

- Position is based on site in Riverview, Florida (Tampa)
- 10+ years experience in produce leadership roles including operations, procurement, logistics and/or sales
- Bilingual (Spanish) preferred
- Bachelor's Degree preferred
- Must have customer and vendor relationships in the fresh produce industry in the state of Florida and Southeast region
- Provide prompt, courteous and excellent service to all customers, internal and external.
- A well-organized and self-directed individual with the ability to relate to people at all levels of the organization.
- Must be able to work in a fast paced and rapidly growing distribution environment
- Self-motivated and highly driven focusing on success
- Strong financial acumen
- Strong Microsoft Office modules experience
- Strong time management skills
- Strong personnel and communication skills